

Organised by:
VOSTOCK CAPITAL
Moscow,
7-8 December, 2016

forum and exhibition
Agro GREENHOUSE
COMPLEXES
RUSSIA
INVESTMENTS, INNOVATIONS AND DEVELOPMENT

Silver sponsor:



Bronze sponsor:



Facts and figures



Key facts and figures about the industrial greenhouses industry in Russia

“At present, 170 greenhouse complexes with investments of about 24 billion RUB are being built in Russia. This is unprecedented support, which has never happened in Russia before.”

Minister of Agriculture of the Russian Federation
A.N. Tkachev

20 billion RUB

are estimated as investment in the new greenhouse complexes by the Minister of Agriculture of the Russian Federation

24 billion RUB

are currently invested in the construction of 170 greenhouse complexes

90%

of domestic production of greenhouse vegetables is planned to be increased within 5 years

1500 hectares

of modern greenhouses are planned to be built in Russia by 2020

3 billion RUB

are the amount of subsidies to the return of capital costs to build greenhouses in 2016

39% in the Central Federal District and 25% in the Southern Federal District

new greenhouses are planned to be built in 2016-2020

2000 hectares

of new greenhouse complexes should appear in Russia within 5 years

5-6 billion RUB

are planned to be the compensation for building greenhouses in 2017

20%

of capital cost of vegetable production are planned to be reimbursed by the government



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The largest investment projects in the industrial greenhouses industry



Volga Federal District, Samara Region

In 2015, JSC Teplichny reconstructed 1.1 hectares of greenhouses and carried out construction of engineering infrastructure. In 2016, the new building of the 1 hectare greenhouse is scheduled for construction. By 2021, the company plans to launch extra 6 hectares.



Volga Federal District, Penza Region

LLC Mokshan Agro plans to build 50.3 hectares of winter greenhouses, the project starts in 2018; LLC AGRO ECO is going to build 6 hectares of winter greenhouses in 2017-2018; JSC Penza Greenhouse Complex plans to build additional 6 hectares of greenhouses in 2018.



Central Federal District, Lipetsk Region

LLC LipetskAgro plans to build 44.4 hectares of greenhouses in 2013-2017. LLC Elets Vegetables plans to build 60 hectares in 2016-2020. LLC Chernozemye Vegetables plans to build 60 hectare greenhouses in 2016-2020.



Central Federal District, Bryansk Region

SPK Agrofirm Culture (Bryansk area, Dobrun village), total area as of 18ha. In 2016, it's planned to build 4/5 hectares of winter greenhouses, and in 2017 – 7 hectares.



Crimea Federal District, Republic of Crimea

Petrosyan sole proprietorship plans to reconstruct 1 hectare greenhouse in 2016, to build 6 hectare greenhouses by the end of 2018. LLC Don-Agro is going to begin building 2 hectares of greenhouses with a consequent increase in 2018 to 4 hectares; LLC Krymteplitsa is planning to reconstruct the 5.5 hectare greenhouse complexes in 2017-2020.



Ural Federal District, Chelyabinsk Region

Churilovo Agrocomplex LLC has a project to build seasonal greenhouses (operation during the spring and autumn) in 2016-2020. Agapovsky Greenhouse Complex LLC is planning to upgrade in 2016.



New
investment
opportunities

Request the full list of investment projects



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Programme highlights Forum scope



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Forum highlights

-  **60+ greenhouse investment projects** for 2016-2020 from all regions of the Russian Federations
-  **Industry leaders' debates:** Government, investors, initiators, agricultural holdings. Financing and investment climate
-  **Investor Meetings:** initiators of the projects and Russian and international investors will discuss the ways to cooperate following a pre-arranged schedule of meetings
-  **Effective business strategy!** Power generation, construction, infrastructure, business planning for the successful development of the company
-  **50+ authoritative experts:** seed production, storage of vegetables, processing, transportation, distribution, retail chains
-  **From field to counter:** effective sales strategy, meetings with the heads of Russian retail chains and discussion of arrangements
-  **Champagne round tables:** indoor and outdoor types, vegetable, flowers and mushrooms greenhouses
-  **Live technology!** Innovative technologies and equipment road show

Among speakers and VIP-guests:



Sergey Rukin,
General Director,
Greenhouse Growth
Technology



Oksana Litsinger,
Director,
Agrocomplex
Churilovo



Evgeni Hvorostina,
General Director,
Agrocomplex name
N.I. Tkachev



Marat Aukhadeev,
General Director,
Tcvety Udmurtii



Kseniya Belousova,
Agronomist-products
promotion department
consultant,
Uralchem



Sergey Popov,
Deputy General
Director, Director of
Department of Sup-
port of Investment
Projects,
Crimea Republic
Development
Corporation



Vladimir Orlovsky,
Director,
Europe-Pacific Bridge



Galina Shanina,
General Director,
Agrocomplex
Trubachevo



Mikhail Savchenko,
President,
"Razvitie" Corpora-
tion" JSC



Pavel Dobzhinskiy,
Managing Director,
Food Logistic Center
Radumlya

Request a full list of speakers



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Program brief outline



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Program overview

DAY 1: Wednesday, 7 December 2016

| | | |
|--|---|---|
| 09:00 Forum Opening Ceremony | | |
| 09:30 PLENARY SESSION AND DISCUSSION: INVESTMENTS IN GREENHOUSE COMPLEXES. PLANS OF GOVERNMENT, INITIATORS AND INVESTORS | | |
| 11:00 PRESS CONFERENCE with decision-makers of agricultural holdings, Government officials and service providers | | |
| 11:00 <i>Coffee and networking break</i> | | |
| 11:30 INNOVATIVE TECHNOLOGIES AND EQUIPMENT. INCREASING EFFICIENCY AND REDUCING COSTS | | |
| 13:00 LUNCH , networking break and splitting into separate streams | | |
| 14:00 PARALLEL SESSIONS: PRESENTATION OF INVESTMENT PROJECTS AND INNOVATIONS Vegetables, fruit and salad greenhouses. Floral greenhouses. Mushroom farms | | |
| SESSION A. VEGETABLE, FRUIT AND SALAD GREENHOUSES | SESSION B. FLOWER GREENHOUSES | SESSION C. MUSHROOM FARMS |
| <i>ROADSHOW – breakthrough innovations and technologies!</i> | <i>ROADSHOW – breakthrough innovations and technologies!</i> | <i>ROADSHOW – breakthrough innovations and technologies!</i> |
| 16:30 <i>Coffee and networking break, resumption of parallel sessions</i> | | |
| 16:30 «MEETINGS WITH INVESTORS» - Champagne round tables | | |
| 18:00 EVENING RECEPTION | | |

DAY 2: Thursday, 8 December, Thursday

09:30 EFFICIENT STRATEGIES FOR GREENHOUSE BUSINESS ESTABLISHMENT AND RUNNING. International experience – how to succeed in greenhouse business?

 Belarus

 Kazakhstan

 Holland

 Spain

 Poland

 Israel

 Iceland

 Finland

 South Korea

10:30 *Coffee and networking break*

11:15 SESSION AND DISCUSSION: INFRASTRUCTURE DEVELOPMENT, CONSTRUCTION, ENERGY EFFICIENCY. MINIMIZING THE PRODUCTION COSTS

SPECIAL FOCUS:

- **Power generation. Generating capacities management.** Energy sources – which ones are preferential and why? Central supply or in-house generators? Industrial energy generation
- **Irrigation and drainage (Soil reclamation). Water resources,** used in greenhouse business: centralizing water supply resources, development of soil reclamation facilities. How to expand irrigated land?

13:15 «BUSINESS IDEAS LAB» - SPECIALIZED ROUND TABLES

| VEGETABLE GROWING | FLOWER GROWING | MUSHROOM PRODUCTION | EXCLUSIVE NICHES: |
|-------------------|----------------|---------------------|--|
| | | | <ul style="list-style-type: none"> • <i>Berries and fruit</i> • <i>Salads and spices</i> • <i>Herbs</i> |

14:15 LUNCH and networking

15:15 FROM FIELD TO COUNTER: RETAILS CHAINS AND DISTRIBUTION

16:45 «MEETING RETAIL CHAINS» - Champagne round tables

17:15 Conclusions, Forum closing ceremony



Program brief outline

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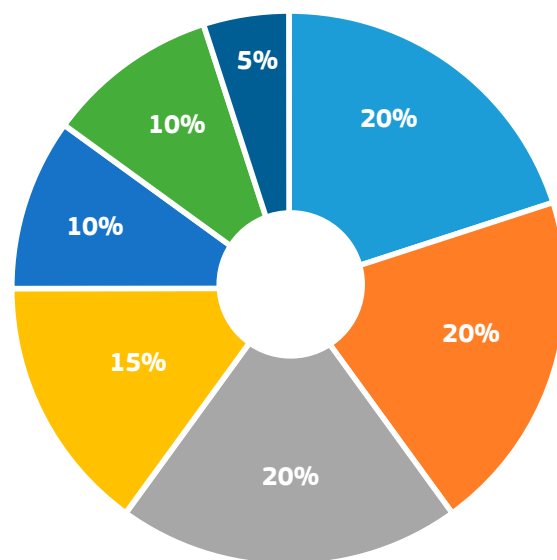
Request a full program



Forum attendees



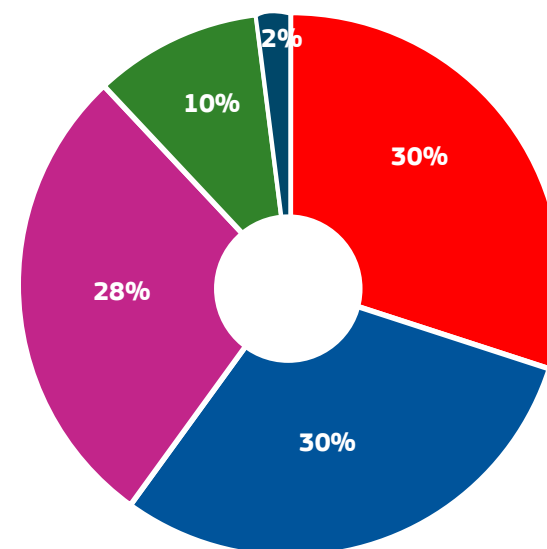
Participants of the forum:



- Industrial greenhouses, agriholdings, farms
- Investors
- Investment projects Initiators
- Government
- Retailers
- Service companies
- Construction, Energy companies and the others

Participants' job titles:

- General Directors and their deputies
- Directors of divisions and their deputies
- Presidents, vice-presidents
- Governors, Agriculture Ministers and their deputies
- Others



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Regular participants about our events

«I would like to sincerely say that Vostock Capital has held the best forum I have ever attended in Stavropol and in the North Caucasian Federal District. Agricultural sector has a lot of problems and usually all meetings take place at the formal level, and the actual 'pain points' simply are not discussed. The organisers of AGROYUG 2015 managed to add new zest thereto! I wish you success in all your future projects.»

Alexey Sagal

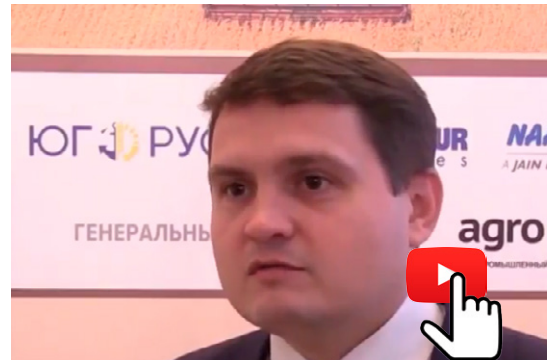
Chairman of the Board of Directors, StavropolAgroSoyuz

«The International Investment Forum «AgroYug 2015» offers a new format of communication between the industry representatives, government authorities and manufacturing companies, suppliers of technologies and equipment, major retail chains and Russian and international investors.»

Vladimir Vladimirov,
Governor of the Stavropol Territory

«We are glad being here. Our participation was perfectly organised. We have been to the conference hall today presenting a report. Had an opportunity to network with a lot of useful contacts and interesting people– so, we have only positive impressions.»

Tanguy Pestel, General Director of I-TEK
and Vyacheslav Mikhailov, Sales Manger of I-TEK



**Feedback of
participants**

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Networking opportunities



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Networking opportunities:



Presentation of the latest projects, technologies and services:

If your solutions are focused on minimizing costs, increasing efficiency and uptake of innovations to the agrarian economies, present them to the 200+ decision-makers of the agriholdings and agrarian farms. A 15-minute exclusive opportunity to attract the attention of the core audience



Assistance of a personal manager to arrange the business meetings:

Our team of professionals will be glad to assist in arranging business meetings between the parties concerned.



Cocktail Reception:

A conventional cocktail reception as an extra opportunity to find new business contacts and strengthen the existing ties.



Roadshow:

Fast and efficient. Present your technologies and equipment during 5 minutes – dynamic and productive.



VIP-lounge negotiations:

Our company's team of professionals arranges separate business meetings with the executives of the enterprises of your interest. The meetings are arranged in advance.



Industry leaders debates:

Industry experts' dynamic discussions of the issue of the audience's concern. This interactive format implies the audience exchange of opinions.



Champagne round tables:







This is the most interactive form of communication, which helps to discuss pressing issues in an informal setting, to exchange business cards and make new business contacts. The round table is covered by the rule "of Chatham House" (the media can not invoke and quote or mention the names of any format participants).



Specialized exhibition:

Place your display on the territory of the Forum. Arrange appointments, negotiate and present your solutions.

6 reasons to become a sponsor and partner:

-  **Unlimited business networking opportunities:** You will have a specially assigned personal manager to arrange meetings throughout the event.
-  **Make a statement:** Attract the industry leaders' attention to showcase your products and services in the most favourable light. Be the first to book the best place for your display before your competitors!
-  **Present your product or service during a speech or presentation:** All eyes on you! Speaking opportunities are strictly limited.
-  **Assert yourself as a major player:** Become a partner of the session of your choice and place your logo on all event materials. You will be in the limelight!
-  **Be head and shoulders above your competitors:** Demonstrate your leadership to your target audience and all the key players by moderating a champagne round table!
-  **Have a head start:** Obtain strategic information about the industry development first hand and identify development areas for your company.

Confirmed delegates:



Request a sponsorship package



Let's collaborate!

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Contacts and participation



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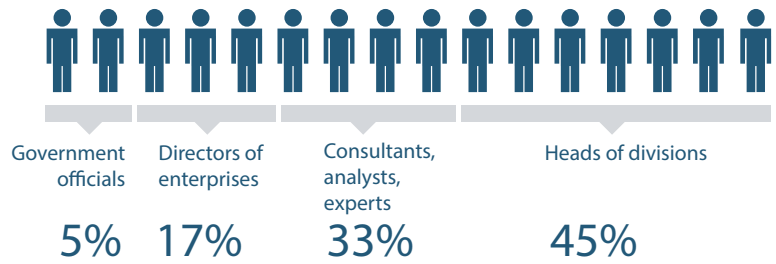
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GALLERY and TV THEMES

Event calendar 2016–2017

VOSTOCK CAPITAL



2nd Forum and Exhibition
AgriForum Southern Russia
22–23 September, 2016, Stavropol



Annual Forum and Exhibition
Industrial Energy Investments
5–6 October, 2016, Moscow



3rd Conference and Exhibition
Geological Exploration
9 November, 2016 r., Moscow



11th Strategic Congress
Crude Oil, LPG and Petroleum Products –
Oil Terminal
24–25 November, 2016, Saint-Petersburg



11th Technical Conference
Tank Farms and Oil Terminals: From
Advanced Design to Efficient Operations
24–25 November, 2016, Saint-Petersburg



Forum and Exhibition
Greenhouses complexes Russia
7–8 December, 2016, Moscow



3rd Interactive Discussions
Practical Case Studies. Strategies,
Technologies, Processes and Equipment
2–3 March, 2017, Moscow



4rd Congress and Exhibition
LNG Congress Russia
15–17 March, 2017, Moscow



2nd Annual Eurasian Forum and Exhibition
DataCenters, Cloud & IoT
12 April, 2017, Moscow



2nd Annual Forum and Exhibition
AgriForum Far East and Siberia
26–27 April, 2017, Vladivostok



5th Annual
Professional Workshop Series and Onsite Visits
to Terminals in ARA Region
1–3 June, 2017, Amsterdam and Rotterdam, the Netherlands



6th Forum and Exhibition
Complex development of Yamal
oil and gas fields
8–9 June, 2017, Salekhard



International Forum and Exhibition
Realisation of new projects in Eastern
Siberia and the Far East
6–7 July, 2017, Vladivostok

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