



PHDCCI

Business Delegation to Vietnam

22nd - 27th May 2023 | Ho Chi Minh City and Hanoi

DELEGATES PROFILE



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List of Delegates

MULTI - SECTOR



Dr. Ranjeet Mehta

*Deputy Secretary General
PHD Chamber of Commerce and Industry*

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Business Profile: Dr. Ranjeet Mehta holds a Ph.D. in Management and a university gold medal. He holds an Organizational Leadership Certificate from Harvard Business School and a Management Degree from Cornell University in the United States. He is a Fellow of the US Government's International Visitors Leadership Program and a law graduate with over 34 years of experience in various corporate leadership roles.

Currently, Dr. Mehta serves as the Deputy Secretary General for the PHD Chamber of Commerce and Industry (PHDCCI). He is also the Head of the Startup20 Programme Directorate under India's G20 Presidency.

He has played a significant role in Trade Policy, Bilateral & Multilateral Engagements, Two- Way Investment, and Trade, enabling the Indian industry to expand its global footprint through a variety of specialized services. He is an expert in Policy Advocacy and Government Affairs at the Federal, State, and Local Government levels, while coordinating Industry Chamber relations with industry leaders and policymakers. He has organized and led international business delegations to numerous countries in search of strategic partnerships and investment opportunities.

He has written extensively on significant issues pertaining to industry, trade, and commerce. His publications consist of six books, several research papers, and articles in numerous reputable journals, Leading National and International Magazines and Newspapers such as Hindustan Times, Times of India, and Financial Express. He is a frequent speaker in the Electronic and Print Media, as well as in International Forums.

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INFRASTRUCTURE HIGHWAYS AND AIRPORT

Mr. Sudhir Rao Hoshing



Chief Executive Officer
Infrastructure Developers Ltd.



Mobile : +91-7738030071
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Website : www.Irb.co.in

Fields of Activity : Highways and Airport Bot and Epc

Business Profile:

- Committed to develop the World Class Highways Infrastructure for India, with higher safety standards that ensure consistent delivery of better value to end users, neighboring communities, all stakeholders of the Company and the Nation, above all.
- An integrated BOT (Build, Operate & Transfer), TOT (Toll, Operate & Transfer) and HAM (Hybrid Annuity Model) highways infrastructure developer, carrying out EPC as well as O & M activities for our clients.
- In-house rich domain expertise to develop highways infrastructure projects of any size, irrespective of geographical terrains, from Concept to Construction to Commissioning to Tolling and from Operations to Maintenance.

Ever since we completed our first project, our actions have been guided by the sole objective of delivering and consistently enhancing stakeholders' value. As result of which, IRB Infrastructure Developers Ltd. has become India's leading integrated roads and highways infrastructure developer today, with major presence in the Build-Operate-Transfer (BOT) space. We are proud to be part of India's transformation. In a journey of over twenty years, the Company has reinforced its commitment, even in the tough times and environment, by delivering large, technically complex projects across all geographical terrains in India; thereby building seamless connectivity to bring people closer to facilitate socio-economic-cultural developments.

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MANUFACTURING OF ELECTRICALS PANELS

Mr. Dev Prakash Goel



Managing Director
ConQuerent Control Systems Pvt. Ltd.



Mobile : +91- 9899046810
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Website : www.madhugroup.com

Fields of Activity : Electrical Distribution & Safety Management

Business Profile: We are one of the leading manufacturers for Compact Substations (upto 33kV 2500kVA CSS/PSS), LV, MV Panels and Transformers supply.

Dev P. Goel is a dynamic, multi-faceted and experienced professional, with an industry experience of 50 years plus. He is known in the industry for innovative and yet simple as well as cost-effective solutions to complex problems of today.

He acquired a principal company in 2016 which is a major player in Earthing & Lightning Solutions, Lightning detection and early warning system for All vertical of Indian Defence (IAF/ARMY/NAVY) ISRO, DRDO, BEL, BDL and other major institutions. Other major clients for the group include NTPC, DMRC, Indian Army, HFCL, Godrej, Adani, DLF, M3M, Emaar, NBCC, PWD, Hero, to name just a few. They are directly associated as authorized integrators or partners for major electrical giants like ABB, Eaton, Schneider, L&T and Crompton.

Dev P. Goel also involved in a lot of philanthropy work and CSR activities like regular events of Tree Plantation, Organ Donation, Blood Donation, Engineering & MBA Students Counselling, Village Upliftment & Development, Old age Home, Destitute Homes and Anti-Suicide Helpline.

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JOINT VENTURE, EXPORTS & IMPORTS



Mr. Anil Kumar Jain

Managing Director
Himalaya Polytech Pvt Ltd
A K Engineering Industries (I) Pvt Ltd



Mobile : +91-9810001891
E-mail : rollintop@gmail.com | himalaya94@gmail.com
Website : www.castor-wheels.in | www.hpl.polymers.com

Fields of Activity : Manufacturing: Material Handling Equipment
1. Castor Wheels
2. Pallets Trucks
Medical Equipment: Orthodox (Wheel Chair, Stick, Commode Chair, Walker). All kind of Polymers: PP, PVC, PET, PU, TPR

Business Profile: A.K. Engineering Industries Pvt. Ltd with brand name “ROLLIN” and got registered for castors & Wheels by the latest technology in accordance to international standards.

A.K. Engineering Industries (I) Pvt. Ltd is a leading manufacturer of Engineering Sheet metal parts and plastic engineering Components. The company kept growing since more than four decades with its major two plants, One in Delhi in Sheet metal and Engineering Plastic Components and the other plant at Rudrapur dealing in polymer engineering at Rudrapur , Uttarakhand, generating innovative products in Engineering and Plastics.

Himalaya Polytech Pvt. Ltd was established in the year 2005 and became a sister concern of its parental companies having four decades expertise in Design & Manufacturing. It was set up to lead a Ultra- modern – High tech moulding plant to manufacture Preforms, Bottles, Jar & Thermo plastic wheels to meet the growing demands. Having a global vision at its first site Himalaya Poltech Pvt Ltd adopted High –Tech /Ultra-Modern Technology from USA & Korea From Ferromatic Millacron Ltd. & NU-VU Conair Pvt. Ltd USA, Husky of Canada, ASB Nissie-Japan

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RETAIL JEWELLERY



Mr. R Satish

CEO

Vaibhav Jewellers



Mobile : +91 - 8008203760
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Website : www.vaibhavjewellers.com

Fields of Activity : Retail Jewellery

Business Profile: We have been in the business of retail jewellery sales, i.e., gold, silver, Diamonds for the last 25 years and above, with a retail area of around 55000 square feet spread in two states, i.e., Andhra Pradesh and Telangana, with 13 showrooms and 1000 employees working.

We cater to all economic segments of the micro markets of Andhra Pradesh and Telangana through our dedicated branded showrooms and have a strong rural market focus and a dedicated urban focus also. We have positioned ourselves as a retailer focussed on 'Relationships, by Design' where we focus on offering designs, high quality, transparency and customer service to our customers. We connect with target groups through exhibitions to understand the taste and preference of the customers through our "Go to Marketing Strategy".

Rural markets have a larger pie of the retail jewellery market and the inelasticity of rural demand for gold offers large potential for growth. 77% of our retail showrooms are in Tier 2 and Tier 3 cities catering to the semi urban and rural demand of Andhra Pradesh and Telangana. The remaining 15% of our retail showroom are located in Mini Metro city of Hyderabad and 8% of our showroom is located in Tier 1 city of Visakhapatnam catering to the urban consumers.

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SHIPPING & LOGISTICS



Mr. K V Krishna Kumar

President

Visakhapatnam Stevedores Association

Mobile : +91- 9959911000

E-mail : kkdutt@gmail.com

Website :

Fields of Activity : Shipping and Logistics

Business Profile: He is the president of the Visakhapatnam Stevedores Association and also chairman of K. RAMABRAHMAM & SONS PVT. LTD., which has been in the business of stevedoring for the last 90 years and is well established and a veteran in the industry.

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SHRIMP EXPORTS



Mr Pawan Kumar Gunturu

Managing Director
Sprint Exports Pvt Ltd



Mobile : +91- 9848197789
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Website : www.sprintexports.com

Fields of Activity ∴ Shrimp processing and exporting.

Business Profile: For the last nearly two decades Sprint Exports are in Sea Food Processing and exporting to various countries worldwide, Sprint Exports is one of the top 10 sea food exporting companies in India.

We do raw and cooked, value-added products based on the customer requirement, our strength is in marinated skewers and shrimp rings.

We do 85% of our Exports to USA, 5% Europe and remaining to Middle East, China, Japan. Sprint Exports had both IQF and Block freezing techniques, with Cooked. Had a freezing capacity of 55 tons per day.

Sprint Exports is certified with Food safety (HACCP, BAP, BRC) and social accountability audits (Walmart, SMETA, Kroger and Safe way).

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LOGISTICS



Mr. Rohit Kancharla

Chief Executive Officer
K Ramabrahmam & Sons Pvt. Ltd.



Mobile : +91-9642917333
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Fields of Activity : Steamer Agency, Stevedoring, Clearing & Forwarding, Cargo Handling & Warehousing, Container Support Services

Business Profile: K Ramabrahmam & Sons Pvt. Ltd., is a pioneer in Steamer Agency and has been handling an average of 200 TRAMP vessels annually. We have a base of over 75 Government and private organizations, for whom we currently handle cargoes. We specialize in Customs clearance of Bulk, Break-Bulk, Containerized and Liquid cargoes. We have executed entire project clearances for Bhilai Steel Plant, Coromandel Fertilizers and Hindustan Polymers during development plan period. We have handled over 1.5-2 million MT of fertilizers at our warehouse (10 acre land at about 3 kilometers from Visakhapatnam Port) over the past five years. At the warehouse, we installed the first ever bagging facility with neem oil coating facility at Visakhapatnam Port. We also have a fully equipped 100 MT weighbridge, a fleet of dumpers, front-end loaders, poclain excavators and other equipment to facilitate cargo handling equipment. A Port railway siding is adjacent to our warehousing complex to facilitate quick rake loading operations. Some of the other cargoes include refractory raw materials, sulphur, steel, steam coal, manganese ore, iron ore, coking coal, steel billets, ferro alloys, pharmaceutical raw materials etc. We specialize in handling project cargoes. We provide value based solutions during the pre-finalization of imports with regard to Port logistics. We provide up to date information on shipping and cargo movements to our clients.

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RENEWABLE ENERGY



Mr. M Sudarsan Swamy

Director
SM Renergy Pvt Ltd



Mobile : +91- 9866596226
E-mail : mss@smrenergy.in
Website : www.smrenergy.in

Fields of Activity : Renewable Energy.

Business Profile: SM Renergy (P) Limited was formed with the main objective of developing sustainable and cost effective solutions for the generation and supply of renewable energy including, solar and wind. The company deals primarily in rooftop solar for Industrial, institutional and residential purposes.

SMR aims to build, develop and manage a large operating portfolio of distributed solar PV assets in India. Going forward, SM Renergy aims to prove that solar energy is the most affordable and reliable source of power generation for forward thinking power consumers.

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MANUFACTURING: FOOD & BEVERAGE



Mr. Dantuluri Sunil

Managing Director
Life Line

Mobile : +91- 9573622288
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Website : lifelinefoods.in

Fields of Activity : Contract Manufacturing (co -packer) for Branded Beverages and Snack food. Present – Tata Consumer Products & Coca Cola.

Business Profile: Life Line is a group of companies involved in contract manufacturing of Beverages and Snack food for MNCs. Present the group has five manufacturing facilities and servicing corporates such as Tata Consumer products and Coca Cola. The organization is run by professional team with over 25 years of experience. The organization is looking forward in providing MNC companies with manufacturing services for their products as per their specifications and standards.

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INFRASTRUCTURE, TOURISM



Mr. Sanjay Sharma

Chief Executive Officer
ECOFAV Sustainability Services



Mobile : +91-8447155205
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Website : www.ecofav.org

Fields of Activity : Consulting Services for Infrastructure Investment, Travel, and Tourism

Business Profile: ECOFAV specialists look at a wide range of potential liabilities, compliance issues and hidden risks that could reduce the deal price or opportunities that could increase it. Therefore ECOFAV also search for value creation opportunities that might improve the divestment valuation of the business.

Ecofav Services Private Limited is a trusted partner for renowned organizations, including OeEB, ArcelorMittal, Adani Green Energy, and I Squared Capital, providing insightful guidance on responsible infrastructure project investment decisions related to Climate Change, Social, and Governance issues. Since its establishment in 2017, Ecofav has assisted in over USD 2.6 billion worth of investment decisions in various projects across Asia, including renewable energy sources like wind, solar, hydro, biomass, green hydrogen, roads and highways, natural gas distribution, and hyperscale networking.

Ecofav is also dedicated to providing top-notch travel-tourism consulting services for leisure, cultural, and business travellers visiting India, with strong government support and a loyal customer base. As a committed player in making India a go-to destination for global investors and travellers, Ecofav is your gateway to unforgettable experiences.

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HEALTHCARE/TECH



Mr. Gurpreet Singh

Asst. Manager Tech
Unify Healthcare Services



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Website : www.unifyrcm.com



Mr. Manjit Singh

Operations Manager
Unify Healthcare Services



Mobile : +91- 9877770415
E-mail : manjit.singh@unifyrcm.com
Website : www.unifyrcm.com

Fields of Activity : US Medical Billing, Medical Coding, and end-to-end RCM services along with Tech services

Business Profile: My business specializes in medical billing outsourcing services. Our team of experts can handle all aspects of medical billing, from claim submission to payment posting. We work with physicians' groups and hospitals to streamline their revenue cycle and create insightful clinical documentation. Our solutions allow doctors to focus on what matters – their patients.

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HEALTHCARE, IT, INDUSTRY 4.0, AGRI-TECH



Mr. Anurag Gupta

Founder
Bellurbis Technologies



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Mr. Rohit Bansal

Co-Founder
Bellurbis Technologies



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E-mail : rohit.bansal@bellurbis.com
Website : www.bellurbis.com

Fields of Activity :

- Enterprise Software Development – End to end software services from ideation, UI/UX design to implementation and support.
- Blockchain and NFTs – Worked on blockchain and NFT related projects
- Gaming Services – Card and non-card based games design & development
- Consulting Services – Provide consulting services from startups to enterprises.

Business Profile: In 12+ years of experience we have worked across geographies. Some of our marquee clients are:



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AGRICULTURE AND AGRO PROCESSING

Mr. Dipesh Gambani



Partner
Aarush Impex



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Website : www.aarushimpex.com

Fields of Activity : Import and Export of agriculture and agro processed goods

Business Profile: Aarush Impex is leading the way when it comes to import & export of premium fresh produce from Mumbai (or India). We are the central Exporters of Fresh Vegetables and Fruits. We essentially deal in vegetables like Onions, Potatoes, Garlic, and Maize. Fruits like Pomegranates, Grapes, Bananas, Mangoes and Grains like Rice in over fifteen countries.



PHD CHAMBER
OF COMMERCE AND INDUSTRY

About PHDCCI

PHD Chamber of Commerce and Industry (PHDCCI) has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 118 years. It is a forward looking, proactive and dynamic PAN-India apex organization. As a partner in progress with industry and government, PHDCCI works at the grass roots level with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy.

PHDCCI, acting as the “Voice of Industry & Trade” with a large membership base of 1,50,000 direct and indirect members consisting of large, medium and small industries, has forged ahead leveraging its legacy with the industry knowledge across multiple sectors to take Indian Economy to the next level.

At the global level, we have been working with the Embassies and High Commissions in India and overseas to bring in the International Best Practices and Business Opportunities.

“Voice of Industry & Trade”

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MULTI - SECTOR



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Senior Secretary

PHD Chamber of Commerce and Industry

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Ms. Aparajita Mangotra

Secretary (Media)

PHD Chamber of Commerce and Industry

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Mr. Premashis Mitra

Deputy Secretary

PHD Chamber of Commerce and Industry

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Business Profile: PHD Chamber of Commerce and Industry (PHDCCI) has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 118 years. It is a forward looking, proactive and dynamic PAN-India apex organization. As a partner in progress with industry and government, PHDCCI works at the grass roots level with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy. PHDCCI, acting as the “Voice of Industry & Trade” reaching out to more than 1,50,000 large, medium and small industries, has forged ahead leveraging its legacy with the industry knowledge across multiple sectors to take Indian Economy to the next level. At the global level, we have been working with the Embassies and High Commissions in India and overseas to bring in the International Best Practices and Business Opportunities.